



THIS JUST IN: FORENSIC AND VALUATION SERVICES EXPECTED TO KEEP GROWING

Opportunities in electronic data analysis and dispute investigation are fueling expansion.

Optimistic outlook for most respondents

THREE-FOURTHS of forensic respondents and **MORE THAN HALF** of valuation respondents anticipate growth in their practices in the next two to five years.

Respondents who expect growth:



FORENSIC RESPONDENTS 76%

10%-50%

HOW **MUCH** THE MAJORITY OF FORENSIC RESPONDENTS ANTICIPATING GROWTH EXPECT THEIR PRACTICE TO GROW

VALUATION RESPONDENTS 54%

Top near-term issues for FVS accountants

25%

ELECTRONIC DATA ANALYSIS (BIG DATA)

20%

INCREASED COMPLEXITY AND SCRUTINY IN ENGAGEMENTS

14%

COMPETITION AND FEE PRESSURE

11%

REGULATORY CHANGES

7%

ATTRACTING AND RETAINING QUALIFIED STAFF

A few years ago, **BIG DATA** wasn't even in the top five issues that FVS accountants expected to face in the next two to five years. Now it's No. 1.

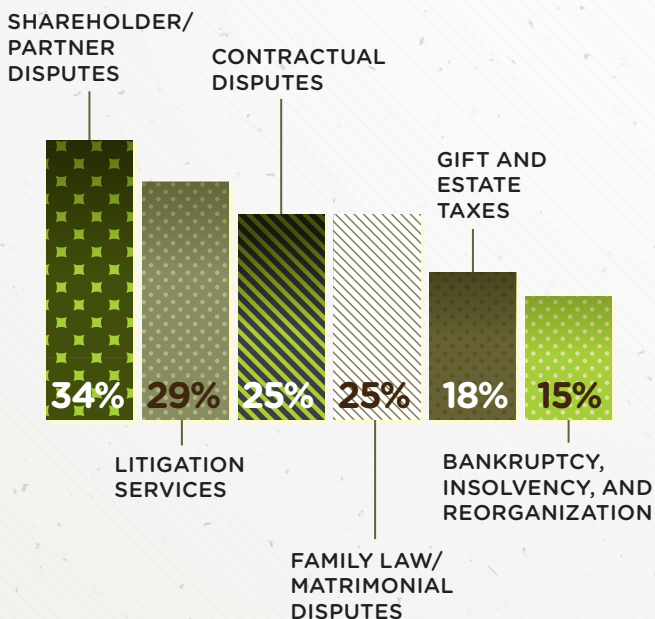


85%

OF RESPONDENTS EXPECT TO SEE AN INCREASE IN TIME SPENT ON ELECTRONIC DATA ANALYSIS

Growing business areas for valuation professionals

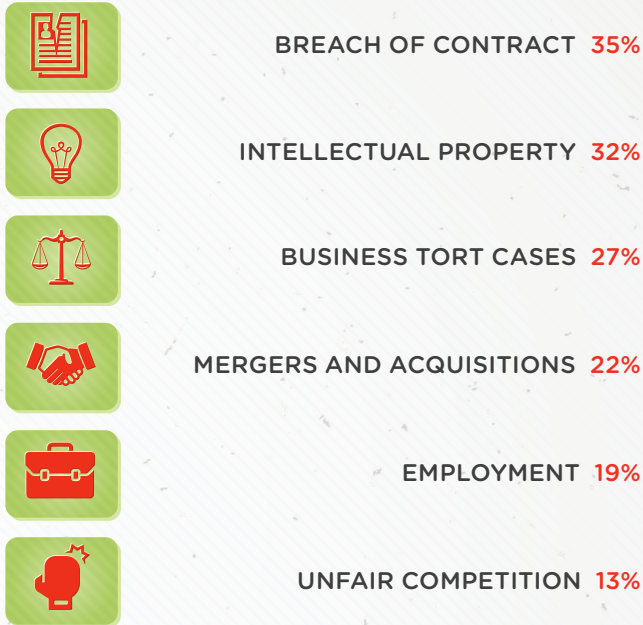
Here's where respondents said they're most likely to experience increased demand:



(Percentage of respondents predicting increase)

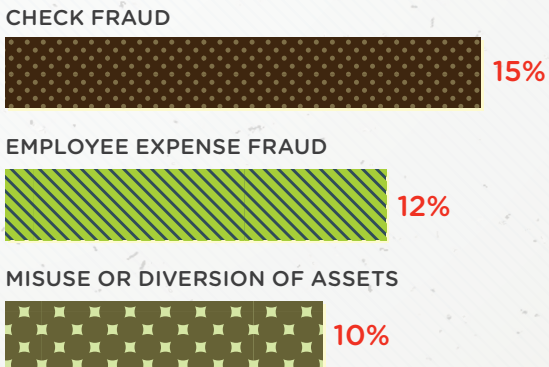
DATA FROM THE 2014 AICPA SURVEY ON TRENDS IN FVS

Growth predictions for damages calculation work



(Percentage of respondents predicting increase)

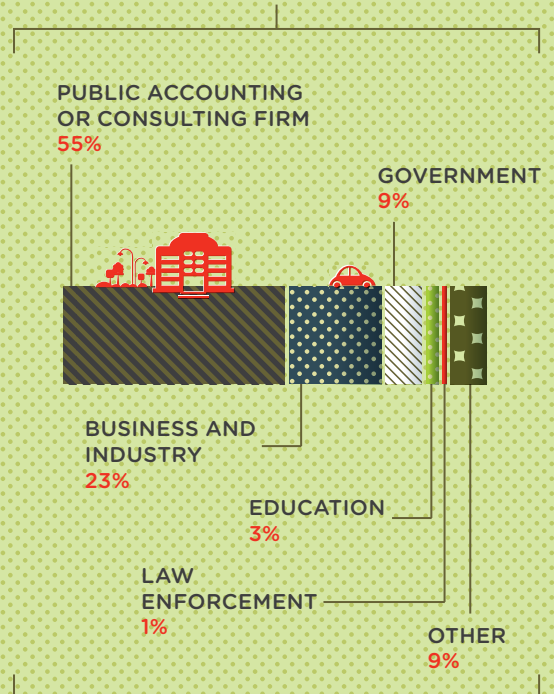
Most commonly experienced frauds



53% OF RESPONDENTS HAD EXPERIENCED FRAUD IN THE PAST YEAR

(Business and industry respondents only)

Where the respondents worked



Services offered

Respondents at firms offered a range of services. The top categories:

FRAUD PREVENTION, DETECTION, AND RESPONSE
44%

VALUATION
37%

ECONOMIC DAMAGES
31%